State of New Mexico

New Issue – Moody's changes outlook on New Mexico's severance tax bonds to stable from negative; affirms Aa2/Aa3 ratings

Summary Rating Rationale
Moody's Investors Service has affirmed the Aa2 rating on the State of New Mexico's senior lien severance tax bonds and the Aa3 rating on its subordinate lien bonds, and revised the outlook on these ratings to stable from negative. We have also assigned a Aa2 rating to the state's (senior lien) Severance Tax Bonds, Series 2017A, expected to be issued in the amount of $75.8 million. Following the current issuance, the state will have $734 million of senior-lien bonds ("Severance Tax Bonds") outstanding, all rated Aa2, and $94 million of subordinate lien severance tax bonds ("Supplemental Severance Tax Bonds") outstanding, all rated Aa3.

The rating affirmations reflect the stabilization, and modest improvement in, oil prices and pledged revenues in fiscal 2017 following sharp declines in 2015 and 2016. The Aa2 and Aa3 ratings on the senior and subordinate lien bonds incorporate the inherent volatility of the pledged revenue stream, which consists primarily of taxes on the production of natural gas and oil in the state; a sharp reduction in debt service coverage resulting from the decline in oil and gas prices in fiscal 2015 and 2016; and the expectation that coverage will not return to prior levels in the near term. The ratings also reflect a conservative debt structure that features rapid payout of outstanding bonds; requirements to maintain 12 months debt service on deposit in the Bonding Fund, the fund in which pledged severance tax receipts are held; and enhancements to the additional bonds tests, particularly the use of the lesser of prior year actual and current year projected revenues as the base for the debt service coverage calculations.

Exhibit 1
Bonds Retire Rapidly; Debt Service Declines Annually

Source: Preliminary Official Statement.
**Credit Strengths**

- Payout is rapid; bonds are issued with a maximum 10-year maturity, and annual debt service declines steadily from fiscal year 2019 to final maturity in 2027.
- Statutory provisions offset the absence of a reserve fund—the state must maintain 12 months of debt service in the Bonding Fund before excess revenues can be released.
- The state enhanced the additional bonds tests, in particular instituting the use of the lesser of prior year actual and current year projected revenues as the base for the debt service coverage calculations.
- No operating claims compete for the pledged revenues; surplus revenues not needed for debt service on the bonds are transferred to the Severance Tax Permanent Fund or, via the issuance of short-term notes, used for capital spending.

**Credit Challenges**

- Coverage levels are relatively low compared to comparably rated special tax bonds.
- Pledged severance taxes are volatile due to dominance of oil and gas, and sensitivity to production levels and commodity prices.

**Rating Outlook**

The stable outlook reflects the expectation that pledged revenues will not experience additional declines of the magnitude experienced in fiscal 2015 and 2016 in the near future, and that the state will maintain its conservative practices for leveraging this volatile revenue stream.

**Factors that Could Lead to an Upgrade**

- Structural changes that strengthen the program, such as an increase in the coverage requirements of the additional bonds tests.

**Factors that Could Lead to a Downgrade**

- Deterioration in coverage as a result of further, unanticipated declines in severance tax revenues.
- Debt policy changes that weaken the program, such as lengthening maturities.

**Key Indicators**

**Exhibit 2**

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Current Coverage, Senior Lien Bonds (x)</td>
<td>3.95x</td>
<td>3.31x</td>
<td>4.28x</td>
<td>3.64x</td>
<td>2.18x</td>
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<tr>
<td>Current Coverage, Senior &amp; Sub Lien Bonds (x)</td>
<td>3.19x</td>
<td>2.84x</td>
<td>3.81x</td>
<td>3.30x</td>
<td>1.99x</td>
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<tr>
<td>Nominal Pledged Revenue (Mil.)</td>
<td>$480</td>
<td>$424</td>
<td>$541</td>
<td>$500</td>
<td>$310</td>
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<td>Pledged Revenue Annual Change (%)</td>
<td>21.5%</td>
<td>-11.7%</td>
<td>27.2%</td>
<td>-7.7%</td>
<td>-38.0%</td>
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<tr>
<td>Senior Lien Additional Bonds Test (x)</td>
<td>2.00x</td>
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<td>2.00x</td>
<td>2.00x</td>
<td>2.02x</td>
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<tr>
<td>Subordinate Lien Additional Bonds Test (x)</td>
<td>1.60x</td>
<td>1.60x</td>
<td>1.60x</td>
<td>1.60x</td>
<td>1.62x</td>
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</table>

Note: Additional bonds tests will increase gradually to 2.10 and 1.66 times in 2019; see report text.

*Source: Preliminary Official Statements.*

**Recent Developments**

Recent developments are incorporated in the Detailed Rating Considerations.

**Detailed Rating Considerations**

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the ratings tab on the issuer/entity page on www.moodys.com for the most updated credit rating action information and rating history.
Tax Base and Nature of Pledge
The senior and subordinate bonds are secured by a first and second lien, respectively, on severance taxes on deposit in and interest earnings of the Bonding Fund. Severance taxes consist of taxes on the extraction of minerals in the state, primarily oil and natural gas. In fiscal 2016, severance taxes on oil and natural gas accounted for 96.6% of total severance tax revenues. These taxes are separate from the “severance” taxes and mineral production royalties deposited in the state’s General Fund.

New Mexico is the sixth-largest producer of crude oil in the nation. The majority of the state’s oil is produced in the Permian Basin in the southeastern portion of the state. The volume of oil production increased rapidly after fiscal 2009, reaching a record level in fiscal 2016. Oil prices and the taxable value of oil produced peaked in fiscal 2014. The state is the seventh largest producer of natural gas in the nation, with the majority of the state’s production in the San Juan Basin in the northwestern corner of the state. The volume of gas production has been in gradual decline since fiscal 2005. Gas prices and the taxable value of gas produced peaked in fiscal 2008.

Severance tax revenues are highly sensitive to the prices of oil and natural gas, the level of production, changes in production technology, and additions to and depletion of oil and gas reserves. The historic volatility of severance tax revenues was demonstrated by a dramatic 32.2% decline in fiscal 2010 and an 10.5% decline in fiscal 2013. Past large decreases have generally been followed by large increases. The recent decline in oil and gas prices has resulted in particularly large declines in pledged revenues—drops of 8.4% and 38.4% in fiscal years 2015 and 2016. The state currently estimates that severance tax revenues will increase by 2.2% in fiscal 2017, driven by higher oil prices and relatively stable levels of production.

Debt Service Coverage and Revenue Metrics
As a result of the decline in severance tax revenues, current coverage has fallen. Fiscal 2015 actual revenues provided 3.64 and 3.30 times coverage of 2015 debt service on the senior and subordinate bonds, respectively. Coverage fell to 2.18 and 1.99 times in fiscal 2016. The growth in pledged revenue in fiscal 2017 will result in a modest improvement in coverage. Fiscal 2017 estimated revenues provide current coverage of 2.27 and 2.00 times for the senior and subordinate bonds, respectively, and peak debt service coverage of 2.24 and 1.95 times.

LIQUIDITY
The flow of severance tax revenues and the required balances in the Bonding Fund provide ample liquidity for the payment of principal and interest.

Debt and Legal Covenants
DEBT STRUCTURE
Following the issuance of the Series 2017A bonds, the state will have an estimated $734 million senior lien bonds and $94 million subordinate lien bonds, all fixed-rate.

The volatility of the pledged revenue stream is counterbalanced by strong debt management practices, particularly the state’s practice of limiting the maturity of severance tax-backed bonds to 10 years. Payout is quite rapid, and annual debt service requirements decline steadily from fiscal 2019 through final maturity in 2027. As a result of this structure, severance taxes could fall significantly for multiple years without any shortfall in the amounts required for debt service.

Severance taxes are deposited upon receipt in the Bonding Fund. There is no debt service reserve for the bonds. However, state statutes require that on June 30 and December 31, all monies in the Bonding Fund in excess of the next 12 months scheduled debt service be transferred to the state’s Severance Tax Permanent Fund. The 12 months’ debt service requirement in effect provides an ample reserve for the bonds, especially given the debt structure. Once revenues are transferred to the Permanent Fund, they are not available for debt service on the bonds.

In 2016 the state enacted legislation enhancing the additional bonds tests for the severance tax bonds. Most significantly, base revenues for the tests was changed from the prior year actual to the lesser of prior year actual and current year projected. This limits the issuance of additional bonds in periods of significant revenue decline, such as fiscal 2016. In addition, the coverage requirement for senior lien bonds will increase gradually from 2.0 times to 2.10 in 2019, while the coverage requirement for senior and subordinate lien bonds combined will increase gradually from 1.60 times to 1.66.
In addition to the senior and subordinate bonds, the state also issues short-term (one- to five-day) notes secured by severance tax revenues. The notes are purchased by the State Treasurer. The purpose of these notes is to capture excess severance tax revenues that otherwise would be transferred to the Severance Tax Permanent Fund and redirect them to current capital needs. In effect, the state is able to use excess severance tax revenues for pay-go capital. The issuance of these notes does not reduce debt service coverage or weaken the security of the bonds, because it only reduces the amount of money that would otherwise be transferred to the Permanent Fund.

**DEBT-RELATED DERIVATIVES**
New Mexico has no derivatives related to its severance tax bonds. The New Mexico Department of Transportation has $420 million in interest-rate swaps related to its variable rate transportation revenue bonds issued through the New Mexico Finance Authority. The swaps hedge interest rate risk, but add counterparty risk and make it difficult for the department to reduce its variable rate exposure.

**PENSIONS AND OPEB**
New Mexico's pension liabilities are below Moody's 50-state medians. The state's pensions are primarily provided through the multi-employer Public Employees Retirement Association (PERA). Moody's adjusted net pension liability (ANPL) for the state for fiscal 2015 is $5.9 billion. Its three-year average ANPL through 2015 equaled 68% of total governmental own-source revenues, below the 88% median for all US states. The state also reports a UAAL for other post-employment benefits (OPEB) of approximately $3.4 billion. The state's fixed costs—including debt service, Moody's calculated "tread water" pension cost, and OPEB contribution—equal 6.7% of revenues, below the median of 8.5%. Pensions and OPEB are not major factors in the special tax methodology.

**Management and Governance**
The state has many best governance practices including a consensus revenue forecasting process, multi-year revenue projections, and timely budget adoption. In addition, in conjunction with the fiscal 2018 budget, the state has established a Rainy Day Fund to capture future growth in oil- and gas-related revenues. While it will likely take some time before the fund builds up any sizable balance, the mechanism should enhance budget discipline in periods of increasing revenue.

At the same time, the state's financial reporting has had numerous weaknesses. Prior to fiscal 2013, the financial statements in New Mexico's Comprehensive Annual Financial Report (CAFR) were not audited. The statements were only "reviewed," which indicates a substantially lower standard of verification. In addition, the CAFRs have not been released on a timely basis. Prior to fiscal 2007, CAFRs were issued on average 19 months after the end of the fiscal year.

The state has made significant progress in improving its financial reporting. The fiscal year 2013 and 2014 CAFRs were audited, but these audits contained numerous findings related to cash reconciliations and consolidations. The state is committed to a number of initiatives to eliminate the findings and improve the timeliness of its CAFRs. The audited 2015 CAFR was released in early July 2016, 12 months after the end of the fiscal year, and the number of audit findings was substantially reduced. The 2015 audits reflected enough progress on cash reconciliation to allow the state to release the $100 million special reserve it had established to cover any adjustments necessary to resolve the cash discrepancies. The fiscal 2016 CAFR is expected to be released in July 2017. Moody's expects that the state will make continued improvement in its financial reporting.

The state does provide timely, audited financial statements for its major agencies and for its statutory General Fund. The statutory General Fund, also known as the "Component Appropriation Accounts" or the "Component Appropriation Funds," is not exactly equivalent to the GAAP-basis General Fund shown in the CAFR. In particular, it excludes certain departmental revenue accounts that are included in the GAAP General Fund. Even so, the two representations of the General Fund have tracked very closely. These agency statements provide sufficient verified information to evaluate the state's financial performance, but the absence of timely, unqualified comprehensive statements remains a credit challenge.

**Legal Security**
The Severance Tax Bonds and the subordinate Supplemental Severance Tax Bonds are secured by a first and second lien, respectively, on severance taxes on deposit in and interest earnings of the Bonding Fund.

**Use of Proceeds**
Proceeds of the Series 2017A bonds will fund capital improvements included in the state's capital program.
**Obligor Profile**

New Mexico is the 36th-largest state by population, at 2.1 million. Its state gross domestic product, $93.3 billion, is the 37th-largest. The state's wealth levels are below average, with per capita personal income equal to 78.3% of the US level and a poverty rate among the highest for US states.

**Methodology**

The principal methodology used in this rating was US Public Finance Special Tax Methodology published in January 2014. Please see the Rating Methodologies page on www.moodys.com for a copy of this methodology.

**Ratings**

Exhibit 3

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<th>New Mexico (State of)</th>
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<td><strong>Issue</strong></td>
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Source: Moody's Investors Service